

September 30, 2024

CANADA GUARANTY

LENDER UPDATE

Mortgage Insurance Rule Changes

On September 24, the federal government announced the expansion of the eligibility criteria for insured mortgages to help put homeownership within reach for more Canadians. Canada Guaranty is pleased to support these enhancements, and we want to use this opportunity to provide you with an overview of the upcoming changes, effective December 15, 2024.

Increasing the \$1 million price cap for insured mortgages to \$1.5 million

- This measure will apply to all applicants requiring high-ratio mortgage insurance (required when
 purchasing with a down payment less than 20 per cent and loan-to-value greater than 80%), and
 must satisfy the following requirements:
 - The value of the eligible residential property against which the loan is secured must be less than \$1.5 million; and,
 - The downpayment requirements for the loan are as follows:
 - 5 per cent on the portion of a purchase price up to \$500,000.
 - 10 per cent on the portion of a purchase price between \$500,000 and under \$1.5 million.

Expanded eligibility for 30-year mortgage amortizations for all first-time homebuyers and all buyers of new build properties

- This measure will apply to applicants requiring high-ratio mortgage insurance (required when purchasing with a down payment less than 20 per cent and loan-to-value greater than 80%), that are either:
 - A first-time homebuyer purchasing a newly constructed or existing home; or,
 - All other buyers purchasing a newly constructed home.

The definitions of a first-time homebuyer and a newly constructed home are unchanged. Please see <u>previous communication</u> for details.



LENDER UPDATE



Other Parameters

- **Effective Date**: These measures will be available for high-ratio mortgage insurance applications that are submitted, including previously submitted applications that are resubmitted, on or after December 15, 2024.
- **Occupancy**: These measures will only apply to high-ratio mortgages on properties occupied by the borrower or a close relative (i.e., related to the borrower by marriage, common-law partnership, or any legal parent-child on a rent-free basis).
- All other eligibility criteria for government-guaranteed mortgage insurance will continue to apply.

Please see the following section for frequently asked questions, including select **FAQs** from our previous communication on July 10, 2024.

Please don't hesitate to contact a member of our National Accounts team with any questions.

Liz Sanchez Director, National Accounts	647.278.3536 1.866.414.9109 Ext. 7070	Liz.Sanchez@canadaguaranty.ca
David Napoleone Director, National Accounts	647.287.8545 1.866.414.9109 Ext. 7086	David.Napoleone@canadaguaranty.ca
Jason Neziol Director, National Accounts	416.564.7236 1.866.414.9109 Ext. 7162	Jason.Neziol@canadaguaranty.ca
Darren Kirk Vice President, Regional Sales	403.473.8482 1.866.414.9109 Ext. 7003	Darren.Kirk@canadaguaranty.ca

Thank you for your continued partnership and support,

Mary Putnam | Senior Vice President, Sales & Marketing

Canada Guaranty Mortgage Insurance Company

www.canadaguaranty.ca

MayLutram

Telephone 416.640.8936

Toll Free 1.866.414.9109 ext. 8936

E-mail mary.putnam@canadaguaranty.ca



LENDER UPDATE



FREQUENTLY ASKED QUESTIONS

- Are there any changes to the definition of first-time homebuyer and new construction?
 No, existing definitions for first-time homebuyer and newly constructed homes remain unchanged.
- 2. Do all borrowers on the application have to meet the first-time homebuyer requirements?

 No, at least one borrower must be a first-time homebuyer on the application. For further clarity, at least one first-time homebuyer must be on title to the property.
- 3. What due diligence is required by the Lender to confirm that the borrower meets the first-time homebuyer requirements for 30-year amortization?

The Lender may determine the appropriate verification required to satisfy this requirement. For clarity, the Lender must retain confirmation that the borrower is a first-time homebuyer in the Lender's underwriting file.

4. Does the interim occupancy of a newly constructed condominium impact the eligibility of a newly constructed home?

No, the newly constructed home definition is not intended to exclude newly constructed condominiums where there has been an interim occupancy period.

5. Will the increased purchase price cap apply to all products?

Yes, all high-ratio products are eligible for a maximum purchase price of less than \$1.5 million. Consistent with existing underwriting practices, Canada Guaranty will continue to assess properties for overall marketability.

6. Are there any specific product exclusions for 30-year amortization?

All products that meet the eligibility criteria for 30-year amortization will be eligible for 30-year amortization.

7. For existing mortgage insurance applications submitted prior to December 15, 2024, can those applications be resubmitted on or after December 15, 2024, or does the Lender have to submit a new application?

Lenders may resubmit existing applications on or after December 15, 2024, provided the resubmission is prior to the advancement of the loan.

8. Can an application be submitted requesting the expanded parameters prior to December 15, 2024?

No, these applications will not be accepted prior to December 15, 2024.

9. Are 30-year amortization loans permitted for the Rental Advantage™ program?

No, given that 30-year amortization is only permitted on loans greater than 80% LTV and the property will not be owner-occupied, the Rental Advantage program is ineligible.



LENDER UPDATE



10. Are these expanded changes permitted for portfolio insurance transactions?

No, given the changes are only permitted on high-ratio loans (greater than 80% LTV), portfolio insurance will remain capped at 25-year amortization and purchase prices capped up to \$1 million.

11. Will there be any changes related to premium rates?

At this time, premium rates will remain the same as determined by product and loan-to-value. The premium surcharge for 30-year amortization will continue to be 20 bps.

